

Thule Group: A lifestyle company focused on sustainable profitable growth

SUSTAINABILITY APPROACH

GLOBAL LIFESTYLE BRAND

PRODUCT DRIVEN GROWTH

EFFICIENT & FLEXIBLE SUPPLY CHAIN

RETAIL SUPPORT & PUSH

GROWTH WITH STRONG CASH **GENERATION**

POSSIBILITY FOR STRATEGIC M&A



SHAREHOLDER **RETURNS**

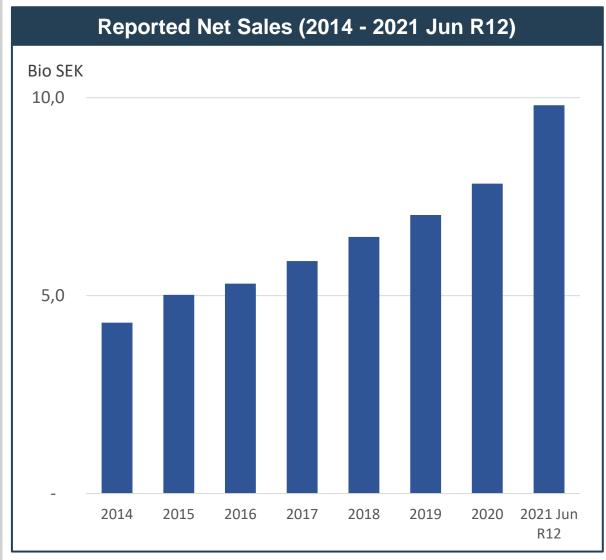


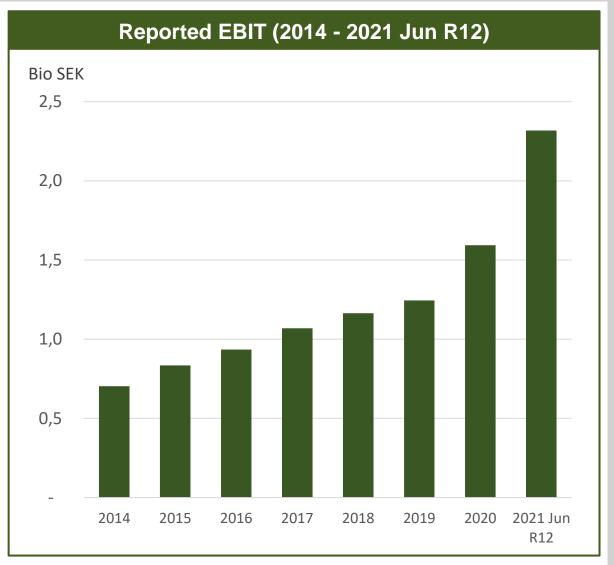
Questions raised by Danske Bank specifically for this Outdoor Seminarium

- How much of your revenues relate to Outdoor activities?
- How do you believe the Covid-pandemic and its consequences have affected demand short-term as well as structurally with a longer time horizon?
- Do the current trends pose new opportuntities and/or challenges for you as a company?



Thule Group: Continuous growth since IPO aided by several macro trends





Note: Remaining Business Segments. Growth including smaller acquisitions.



Share of Sales 2020 by Region and Product Category





64%

RV PRODUCTS



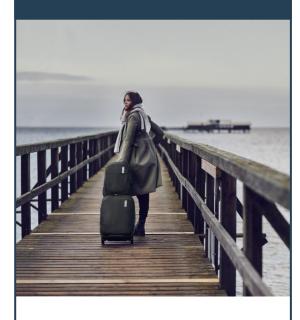
15%

ACTIVE WITH KIDS



13%

PACKS, BAGS & **LUGGAGE**



8%

REGION EUROPE & RoW

72%

REGION AMERICAS

28%



Thule Group: 100% of revenue from products for active life (Outdoor&Urban)





Active life is not just hard-core adventure in the great outdoors



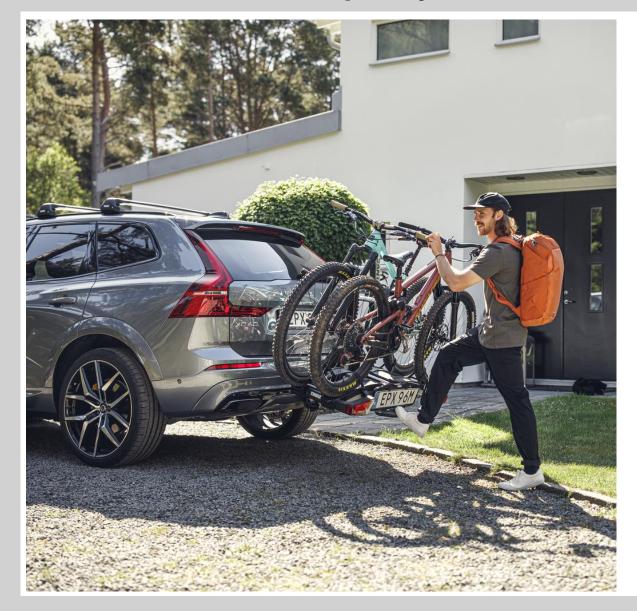


Trends that were strong pre-pandemic will continue in the "new normal"





Global brands with quality & sustainability stamp will continue to thrive









Some statements herein are forward-looking and the actual outcome could be materially different.

In addition to the factors explicitly commented upon, the actual outcome could be materially and adversely affected by other factors such as the effect of force majeure, economic conditions, exchange-rate and interest-rate movements, political risks, the impact of competing products and their pricing, product development, commercialization and technological difficulties, supply disturbances, and major customer credit losses.